THE OFFICE OF REGULATORY STAFF DIRECT TESTIMONY AND EXHIBITS

OF

HENRY N. WEBSTER, II
SEPTEMBER 30, 2013



DOCKET NO. 2013-199-WS

Application of United Utility Companies, Incorporated for Adjustment of Rates and Charges and Modifications of Certain Terms and Conditions for the Provision of Water and Sewer Service

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1		DIRECT TESTIMONY OF HENRY N. WEBSTER, II
2		FOR
3		THE OFFICE OF REGULATORY STAFF
4		DOCKET NO: 2013-199-WS
5	IN R	E: APPLICATION OF UNITED UTILITY COMPANIES, INCORPORATED
6	FO	R ADJUSTMENT OF RATES AND CHARGES AND MODIFICATIONS OF
7	CER	TAIN TERMS AND CONDITIONS FOR THE PROVISION OF WATER AND
8		SEWER SERVICE
9		
10	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND
11		OCCUPATION.
12	A.	My name is Henry N. Webster, II. My business address is 1401 Main
13		Street, Suite 900, Columbia, South Carolina, 29201. I am employed by the South
14		Carolina Office of Regulatory Staff ("ORS") as Audit Manager for New Nuclear
15		Deployment and Telecom.
16	Q.	PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND
17		EXPERIENCE.
18	A.	I earned a Bachelor of Science degree with a major in Accounting and
19		minor in English from Bob Jones University in May of 1983. I am a Certified
20		Public Accountant licensed to practice in South Carolina. I began my career with
21		the public accounting firm of Arthur Andersen & Co. (now Arthur Andersen
22		LLP) in June of 1983, performing audits of various regulated entities. My
23		subsequent professional work experience also includes local public accounting,

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internal audit, various controller and financial management roles, and regulatory audit. I began my employment with ORS in January of 2008, where I have been performing regulatory reviews of utility companies, focused primarily upon rate cases (electric and water), new nuclear deployment, and telecommunications. I have testified before this Commission in three previous cases.

WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

The purpose of my testimony is to set forth my findings and recommendations resulting from ORS's examination of the application of United Utility Companies, Inc. ("UUCI" or "Company") in this docket. The Application was filed on June 28, 2013.

12 Q. PLEASE DESCRIBE THE PROCEDURES USED TO PERFORM THE 13 **EXAMINATION OF UUCI'S APPLICATION.**

ORS's examination of UUCI's application consisted of three major steps. In step one, ORS verified that the operating experience and rate base, reported by the Company in its application, were supported by the Company's accounting books and records for the test year. In the second step, ORS tested the underlying transactions in the books and records for the same period to ensure that the transactions were adequately supported, had a stated business purpose, were allowable for ratemaking purposes, and were properly recorded. Lastly, our examination consisted of adjusting, as necessary, the revenues, expenditures, and capital investments to normalize the Company's operating experience and rate

1		base in accordance with generally accepted regulatory principles and Public
2		Service Commission of South Carolina ("Commission" or "PSC") orders.
3	Q.	PLEASE IDENTIFY THE EXHIBITS ATTACHED TO YOUR
4		TESTIMONY.
5	A.	I have attached the following exhibits to my testimony relating to UUCI's
6		application:
7		Audit Exhibit HNW-1: Operating Experience, Rate Base, and Rates of Return
8		for Combined Operations
9		Audit Exhibit HNW-2: Operating Experience, Rate Base, and Rates of Return
10		for Water Operations
11		Audit Exhibit HNW-3: Operating Experience, Rate Base, and Rates of Return
12		for Wastewater Operations
13		Audit Exhibit HNW-4: Explanation of Accounting and Pro Forma
14		Adjustments
15		Audit Exhibit HNW-5: Depreciation and Amortization Expense Adjustments
16		Audit Exhibit HNW-6: Computation of Income Taxes
17		Audit Exhibit HNW-7: Cash Working Capital Allowance
18		Audit Exhibit HNW-8: Return on Equity
19		These exhibits were either prepared by me or were prepared under my direction
20		and supervision in compliance with recognized accounting and regulatory
21		procedures for water and wastewater utility rate cases. These exhibits show
22		various aspects of UUCI's operations and financial position.

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Q. PLEASE DESCRIBE THE FORMAT OF AUDIT EXHIBIT HNW-1 AND 2 ELABORATE ON THE CALCULATIONS.

3 A. Audit Exhibit HNW-1 shows UUCI's operating experience, rate base, and 4 rates of return for water and wastewater operations for the test year ended 5 December 31, 2012. The exhibit's format is designed to reflect the Application per 6 books and ORS's proposed accounting and pro forma adjustments necessary to 7 normalize the results of the UUCI's test year operations. 8 Column (1) shows the Application per books calculated by UUCI for the test year 9 ended December 31, 2012. 10 Column (2) shows ORS's proposed accounting and pro forma adjustments designed 11 to normalize the Application per books. An explanation of each adjustment is 12 contained in Audit Exhibit HNW-4. 13 Column (3) shows ORS's result of a normalized test year for UUCI by adding 14 columns (1) and (2). After the accounting and pro forma adjustments, Net Income 15 for Return of \$130,500 was computed using Total Operating Revenues of 16 \$1,011,930, less Total Operating Expenses of \$900,407, plus Customer Growth of 17 \$18,977. Total Rate Base amounted to \$3,006,342, producing a Return on Rate 18 Base of 4.34%. As shown on Audit Exhibit HNW-8, the resulting Return on Equity 19 was 1.87%. 20 Column (4) shows Company's proposed revenue increase recalculated by ORS, and 21 the calculation of taxes and customer growth associated with the proposed increase. 22 An explanation of each adjustment is contained in Audit Exhibit HNW-4.

1 Column (5) shows the effect of the Company's proposed rate increase by adding 2 columns (3) and (4). Net Income for Return of \$565,727 was computed using Total 3 Operating Revenues of \$1,580,818, less Total Operating Expenses of \$1,093,219. 4 plus customer growth of \$78,128. Total Rate Base amounted to \$3,006,342 5 producing a Return on Rate Base of 18.82%. As shown on Audit Exhibit HNW-8, 6 the resulting return on equity was 32.31%. 7 Q. PLEASE EXPLAIN THE ADJUSTMENTS IN AUDIT EXHIBIT HNW-4. 8 A. For comparative purposes, ORS and the Company's adjustments are both 9 presented in Audit Exhibit HNW-4. 10 Adjustment 1 - The ORS Water and Wastewater Department proposes to annualize 11 water and wastewater service revenues for the test year. Details of the adjustments, 12 totaling \$134,995, are discussed in the direct testimony of ORS Water and 13 Wastewater witness, Dawn M. Hipp. 14 Adjustment 2 - The ORS Water and Wastewater Department proposes to adjust 15 miscellaneous revenues for the test year. Details of the adjustment for \$920 are 16 discussed in the direct testimony of ORS Water and Wastewater witness, Dawn M. 17 Hipp. 18 Adjustment 3 - ORS proposes to adjust uncollectible accounts associated with the 19 Company's revenues after ORS's proposed accounting and pro forma 20 adjustments. The adjustment of (\$1,881) was provided by ORS Water and 21 Wastewater witness, Dawn M. Hipp, and is discussed in her direct testimony. 22 Adjustment 4 – ORS proposes to adjust operators' salaries by annualizing salaries 23 as of May 2013. Each operator's total salary is allocated to UUCI based on its

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1	percentage of Equivalent Residential Connections ("ERC"). The ERC percentage
2	is calculated by dividing the number of customers served by UUCI by the total
3	number of customers served by all subsidiaries to which the employee is assigned.
4	ORS computed annualized salaries of \$170,192, less per book salaries of \$151,112,
5	for an adjustment of \$19,080.
6	Adjustment 5 - ORS agrees with the Company's adjustment to update purchase
7	power costs for \$2.
8	Adjustment 6 - ORS proposes to remove (\$79) for purchased water and sewer
9	expenses not associated with UUCI.
10	Adjustment 7 - ORS proposes a net increase to maintenance and repair expenses of
11	\$27,177, reflecting an increase in expenditures of \$36,359 that had been incorrectly
12	capitalized, with an offsetting decrease of (\$9,182) for expenses that had been
13	improperly allocated. The Company capitalized several items it should have
14	expensed, and also booked some costs to UUCI that should have been borne by
15	other Utilities, Inc. affiliates located in South Carolina.
16	Adjustment 8 - ORS proposes to remove undocumented expenses of (\$930) for
17	chemical expenses found during its review of accounts.
18	Adjustment 9 - ORS proposes to adjust for allocated transportation expenses,
19	including fuel and auto repairs. Transportation expense per vehicle is calculated by
20	taking the total transportation expense for Utilities, Inc. and dividing by the number
21	of vehicles in the Utilities, Inc. fleet. The total transportation expense per vehicle
22	(\$5,893) is then allocated to UUCI based on the employee that operates the vehicle
23	and the time they spend working at UUCI. ORS computed total transportation

ı	expense of \$23,312 for UUCI, less the per book amount of \$11,229 for an
2	adjustment of \$12,083.
3	Adjustment 10 - ORS proposes to adjust operating expense charged to plant for
4	time spent on capital projects and rate cases. Capitalized time reflects operators'
5	and office employees' salaries, taxes & benefits. ORS made the adjustment using
6	the capitalized time report for the most recent period September 1, 2012 through
7	August 31, 2013. ORS calculated operating expenses charged to plant of
8	(\$72,235), less per book amount of (\$37,998), for an adjustment of (\$34,237).
9	Adjustment 11 - ORS proposes to adjust office salaries by annualizing salaries as
10	of May 2013. Each office employee's total salary was allocated to UUCI based
11	on its percentage of ERCs. ORS computed annualized salaries of \$58,471, less
12	per book salaries of \$29,001, for an adjustment of \$29,470.
13	Adjustment 12 - ORS proposes to remove non-allowable amounts for DHEC
14	fines, contributions, advertising, and holiday events from office supplies and other
15	office expenses of (\$26,706).
16	Adjustment 13 - ORS proposes to amortize rate case expenses incurred for the
17	current rate case proceeding and include unamortized expenses from the prior rate
18	case. ORS verified documented rate case expenses of \$45,485 as of August 26,
19	2013. Current rate case expenses were amortized over a five-year period for a test
20	year amount of \$9,097. ORS verified unamortized, prior-rate case expenses of
21	\$75,870 to be amortized over five (5) years of \$15,174, resulting in the total test
22	year amount for rate case expenses of \$24,271, less the per book amount of
23	\$41,241, for an adjustment of (\$16,970).

Adjustment 14 – ORS proposes to annualize pension and other benefits associated
with the salary adjustment for operators and office employees. ORS removed
non-allowable benefits that were included in the per book amounts. Total ORS
computed pension and other benefits was \$44,632, less the per book amount of
\$17,886, resulting in an adjustment of \$26,746.
Adjustment 15 - Based on the recommendations of the ORS Water and
Wastewater Department, ORS proposes that the Company's Leak Mitigation
Program be denied. Further explanation of ORS's position regarding the
Company's proposed Leak Mitigation Program is provided in the direct testimony
of ORS Water and Wastewater witness, Dawn M. Hipp. ORS proposes to remove
(\$82) of miscellaneous expenses for travel and entertainment.
Adjustment 16 - ORS proposes to decrease Operations and Maintenance
("O&M") expenses for items considered non-allowable for ratemaking purposes
which were included in various General Expense accounts. These expenses
include undocumented and other miscellaneous items. ORS considers these items
non-allowable as they are not necessary to provide utility service. Additionally,
during our review of non-allowable expenses, ORS did not find any contributions
made to political campaigns. ORS proposes to remove non-allowable expenses of
(\$8,016.)
Adjustment 17 - ORS proposes to annualize depreciation expense and adjust for
net plant additions, vehicles, computers, capital improvements, non-allowable
plant, capitalized time, and retirements. The details of the depreciation expense
adjustment are shown in Audit Exhibit HNW-5. The depreciation rates were

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i	recommended by ORS Water and Wastewater Department. ORS's total
2	depreciation expense amounted to \$110,419, less the per book amount of \$110,329,
3	for a total adjustment of \$90.
4	Adjustment 18 - ORS proposes to adjust the amortization of Contributions In Aid
5	of Construction ("CIAC"). ORS used the gross per book CIAC amount of
6	(\$2,716,360) at 1.50%, for an amortization amount of (\$40,745), less the per book
7	amount of (\$40,649), for an adjustment of (\$96). See Audit Exhibit HNW-5.
8	Adjustment 19 - ORS proposes to adjust payroll taxes associated with the adjusted
9	test year salaries. The payroll taxes include Social Security, Medicare and
10	unemployment taxes. ORS updated all taxes to reflect the most recent rates. ORS
11	computed taxes of \$20,541, less the per book amount of \$7,040, resulting in an
12	Adjustment of \$13,501.
13	Adjustment 20 - ORS proposes to adjust gross receipts and utility/commission
14	taxes. A total factor of .00963081, composed of the SC Department of Revenue
15	factor of .003 and the PSC/ORS factor of .00663081, was used to compute this
16	adjustment. ORS proposes to increase gross receipts taxes by \$4,813.
17	Adjustment 21 - ORS proposes to adjust income taxes after accounting and pro
18	forma adjustments. ORS used a 5% rate for state income taxes and a rate of 35%
19	for federal income taxes. Details of the computation of income taxes are shown in
20	HNW-6.
21	Adjustment 22 - ORS proposes to remove the interest during construction of \$6
22	from the per book amount for ratemaking purposes.

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Adjustment 23 – ORS proposes to adjust customer growth after the accounting and pro forma adjustments. The growth factor of 16.70047% for wastewater was provided by the ORS Water and Wastewater Department. There was no customer growth for water operations. Adjustment 24 – ORS proposes to increase gross plant in service for adjusted vehicle costs of \$40,734 as of December 31, 2012, reflecting a reduction in the Company's request due to one vehicle being over-allocated to UUCI. ORS further proposes to remove (\$210,500) from plant in service associated with computers, capital improvements, non-allowable plant, capitalized time, and retirements. This reduction results from the removal of expenses improperly capitalized in earlier years, and expenditures determined by the ORS Water/Wastewater Department to be unrelated to UUCI. Additionally, ORS recomputed capitalized time, and updated retirements accordingly. The total net adjustment amounts to (\$169,766). Adjustment 25 - ORS proposes to adjust gross plant in service for general ledger additions of \$109,649 as of August 19, 2013. ORS reviewed the support for the proposed plant, and included only costs that were known and measurable, and providing service to present customers. Adjustment 26 - ORS proposes to adjust accumulated depreciation to reflect gross plant in service, as well as, depreciation associated with pro forma general ledger additions, vehicles, computers, capital improvements, non-allowable plant, capitalized time, and retirements. The total adjustment amounts to \$38,786.

1	Adjustment 27 – ORS proposes to adjust cash working capital after accounting
2	and pro forma adjustments. Details of this adjustment are included in Audit
3	Exhibit HNW-7.
4	Adjustment 28 - ORS proposes to adjust CIAC by \$96 to reflect the amortization
5	of CIAC expense, as a result of ORS Adjustment 18.
6	Adjustment 29 - ORS proposes to adjust allowable interest expense to reflect the
7	rate base after accounting and pro forma adjustments, using the capitalization
8	ratio of 52.44% for debt and 47.56% for equity, with a cost of debt of 6.58%.
9	ORS computed an adjustment of (\$25,066), resulting in allowable interest
10	expense of \$103,735. See Audit Exhibit HNW-8 for ORS's computation of
11	interest expense. Details of the capital structure can be found in the testimony of
12	ORS witness, Dr. Douglas H. Carlisle.
13	Adjustment 30 - Based upon ORS Water and Wastewater Department
14	calculations, UUCI's proposed rates would produce additional revenues of \$27,481
15	for Water Operations and \$527,635 for Wastewater Operations. Details of these
16	adjustments are shown in the direct testimony of ORS Water and Wastewater
17	witness, Dawn M. Hipp.
18	Adjustment 31 - ORS proposes to adjust miscellaneous revenue for the
19	Company's proposed rate increase. Details of the adjustment for \$21,755 are
20	shown in the direct testimony of ORS Water and Wastewater witness, Dawn M.
21	Hipp.

1		Adjustment 32 – ORS proposes to adjust uncollectible accounts for the Company's
2		proposed rate increase. The uncollectible accounts adjustment of (\$7,983) was
3		provided by ORS Water and Wastewater witness, Dawn M. Hipp.
4		Adjustment 33 - Based on the recommendations of the ORS Water and
5		Wastewater Department, ORS proposes that the Company's Leak Mitigation
6		Program be denied. Further explanation of ORS's position regarding United
7		Utility's proposed Leak Mitigation Program is provided in the direct testimony of
8		ORS Water and Wastewater witness, Dawn M. Hipp.
9		Adjustment 34 - ORS proposes to adjust gross receipts and utility/commission
10		taxes for the Company's proposed rate increase. A total factor of .00963081,
11		composed of the SC Department of Revenue factor of .003 and the PSC/ORS factor
12		of .00663081, was used to compute this adjustment. ORS proposes to increase
13		gross receipts taxes by \$5,479.
14		Adjustment 35 - ORS proposes to adjust income taxes for the Company's
15		proposed rate increase. See Audit Exhibit HNW-6 for the computation of income
16		taxes.
17		Adjustment 36 - ORS proposes to adjust customer growth for the proposed
18		increase. The growth factor of 16.70047% for wastewater was provided by the
19		ORS Water and Wastewater Department. There was no customer growth for water
20		operations.
21	Q.	PLEASE DESCRIBE THE REMAINING AUDIT EXHIBITS.
22	A.	Audit Exhibit HNW-5 shows the computation of ORS depreciation and
23		amortization expense adjustments. Audit Exhibit HNW-6 shows the computation

Docket No. 2013-199-WS

United Utility Companies, Inc.

5 A. Yes.

Direct Testimony of Henry N. Webster, II

Operating Experience, Rate Base and Rates of Return For the Test Year Ended December 31, 2012 Combined Operations

	(1)	(2) Accounting		(3) After ccounting &	(4) Applicant's		(5) After Applicant's
the state of	Application Per	Pro Forma	-	Pro Forma	Proposed Increase		Proposed Increase
Description	Books	Adjustments S	_^	djustments S	S		S
Operating Revenues:	4	•		•	-		-
Service Revenues - Water	65,069	54 (A	A)	65,123	27,481	(AA)	92,604
Service Revenues - Sewer	801,142	134,941 (A	4)	936,083	527,635	. ,	1,463,718
Miscellaneous Revenues	24,004	920 (B	-	24,924	21,755		46,679
Uncollectible Accounts	(12,319)	(1,881)_(C	^{C)} —	(14,200)	(7,983)	(CC) _	(22,183)
Total Operating Revenues	877,896	134,034	_	1,011,930	568,888	-	1,580,818
Maintenance Expenses:		10.000 (70		170 103	0		170,192
Salaries and Wages	151,112	19,080 (D		170,192 102,032	0		102,032
Purchased Power Purchased Sewer & Water	102,030 13,279	2 (E (79) (F		13,200	0		13,200
Maintenance and Repair	132,697	27,177 (C	-	159,874	0		159,874
Maintenance Testing	63,087	27,177 (0	3,	63,087	0		63,087
Meter Reading	641	0		641	0		641
Chemicals	53,512	(930) (1	n	52,582	0		52,582
Transportation	11,228	12,083 (1)		23,311	0		23,311
Operating exp. Charged to Plant	(37,998)	(34,237) (J	•	(72,235)	0		(72,235)
Total	489,588	23,096	_	512,684	0		512,684
C1 E							
General Expenses: Salaries and Wages	29,001	29,470 (k	kh.	58,471	0		58,471
Office Supplies & Other Office Exp.	35,584	(26,706) (L	,	8,878	0		8,878
Regulatory Commission Exp.	41,242	(16,970) (N	,	24,272	0		24,272
Pension & Other Benefits	17.887	26,746 (N		44,633	0		44,633
Rent	107	0	''	107	0		107
Insurance	9,298	0		9,298	0		9,298
Office Utilities	25,519	0		25,519	0		25,519
Outside Services - Other	6,174	0		6,174	0		6,174
Miscellaneous	(56)	(8,0 <u>98)</u> (C	D)	(8,154)	0	(DD)	(8,154)
Total	164,756	4,442		169,198	0		169,198
Depreciation	110,329	90 (P	7)	110,419	0		110,419
Amortization of CIAC	(40,651)	(96) (Q	,	(40,747)	0		(40,747)
Taxes Other Than Income	125,715	18,314 (R		144,029	5,479	(EE)	149,508
Income Taxes - State & Fed	(22,309)	27,133 (S		4,824	187,333	, ,	192,157
Total	173,084	45,441		218,525	192,812		411,337
Total Operating Expenses	827,428	72,979		900,407	192,812		1,093,219
			_			_	407.600
Total Operating Income	50,468	61,055	_	111,523	376,076		487,599
Interest During Construction Customer Growth	(6) 0	6 (T 18,977 (U		0 18,977	0 59,151	(GG)	78,128
		80,038	<i>' –</i>	130,500	435,227	. (/ _	565,727
Net Income for Return	50,462	96,028		130,300	733,221		303,727
Original Cost Rate Base:	(21010	460 F181 41	.73	6 150 026	0		6,150,036
Gross Plant in Service	6,210,153	(60,117) (V		6,150,036 (583,241)	0		(583,241)
Accumulated Depreciation	5,588,126	38,786 (V (21,331)	''' —	5,566,795	0		5,566,795
Net Plant in Service	81,793	3,443 (X	vs.	85,236	0		85,236
Cash Working Capital Contributions in Aid of Construction	(2,133,929)	96 (Y		(2,133,833)	0		(2,133,833)
Accumulated Deferred Income Taxes	(484,459)	0	• ,	(484,459)	ō		(484,459)
Customer Deposits	(27,397)	0		(27,397)	0		(27,397)
Total Rate Base	3,024,134	(17,792)		3,006,342	0		3,006,342
Return on Rate Base	1.67%	W. A.		4.34%			18.82%
Operating Margin	-8. <u>92%</u>			2,64%			29.22%
Interest Expense	128,801	(25,066) (2	Z)	103,735			103,735

Operating Experience, Rate Base and Rates of Return For the Test Year Ended December 31, 2012 Water Operations

	(1) Application Per	(2) Accounting & Pro Forms	(3) After Accounting & Pro Forms	(4) Applicant's Proposed	(6) After Applicant's Proposed
Description	Books S	Adjustments	Adjustments	Increase	Increase
Operating Revenues:	•	•	•	•	•
Service Revenues - Water	65,069	54 (A)	65,123	27,481 (AA)	92,604
Miscellaneous Revenues	2,196	(1,188) (B)	1,008	6,028 (BB)	7,036
Uncollectible Accounts	(1,127)	203 (C)	(924)	(396) (CC)	(1,320)
Chebicenoie Accounts	(2,127)	205 (0)	(221)	(00)	(11000)
Total Operating Revenues	66,138	(931)	65,207	33,113	98,320
Maintenance Expenses:					
Salaries and Wages	13,827	1,746 (D)	15,573	0	15,573
Purchased Power	4,711	91 (E)	4,802	0	4,802
Purchased Water	0	0 (F)	0	0	0
Maintenance and Repair	10,265	(5,440) (G)	4,825	0	4,825
Maintenance Testing	13,605	0	13,605	0	13,605
Meter Reading	59	0	59	0	59
Chemicals	4,896	(85) (11)	4,811	0	4,811
Transportation	1,027	1,018 (1)	2,045	0	2,045
Operating exp. Charged to Plant	(3,477)	(3,133) (J)	(6,610)	0	(6,610)
Operating exp. Changed to 1 tank	(5,477)	15,1557 (6)	(5,510)		(0,070)
Total	44,913	(5,803)	39,110	0	39,110
General Expenses:					
Salaries and Wages	2,654	2,697 (K)	5,351	0	5,351
Office Supplies & Other Office Exp.	1,353	(225) (L)	1,128	0	1,128
Regulatory Commission Exp.	3,774	(1,553) (M)	2,221	0	2,221
Pension & Other Benefits	1,637	2,447 (N)	4,084	0	4,084
Rent	10	0	10	ő	10
	851	0	851	ō	851
Insurance		0	2,335	0	2,335
Office Utilities	2,335	0	565	0	565
Outside Services - Other	565	_		_	
Miscellaneous	(6)	<u>(740)</u> (O)	(746)	0 (DD) _	(746)
Total	13,173	2,626	15,799	0	15,799
Deposition	9,413	604 (P)	10,017	0	10,017
Depreciation	100	0 (Q)	(4,216)	0	(4,216)
Amortization of CIAC	(4,216)		12,915	319 (EE)	13,234
Taxes Other Than Income	11,503	1,412 (R)			4,594
Income Taxes - State & Fed	(2,041)	(4,269) (S)	(6,310)	10,904 (FF)	4,394
Total	14,659	(2,253)	12,406	11,223	23,629
Total Operating Expenses	72,745	(5,430)	67,315	11,223	78,538
Total Operating Income	(6,607)	4,499	(2,108)	21,890	19,782
	-	1 /971		n	0
Interest During Construction	(1)	I (T)	0	0 (CC)	0
Customer Growth	0	0 (U)		0 (GG)	
Net Income for Return	(6,608)	4,500	(2,108)	21,890	19,782
Ostalizat Cost Bata Person					
Original Cost Rate Base:	****	05 105 (10	542.045	0	562,945
Gross Plant in Service	535,763	27,182 (V)	562,945	0	
Accumulated Depreciation	(78,578)	2,510 (W)	(76,068)	0 -	(76,068)
Net Plant in Service	457,185	29,692	486,877		486,877
Cash Working Capital	7,261	(397) (X)	6,864	0	6,864
Contributions in Aid of Construction	(212,772)	0 (Y)	(212,772)	0	(212,772)
Accumulated Deferred Income Taxes	(44,328)	0	(44,328)	0	(44,328)
Customer Deposits	(2,507)	0	(2,507)		(2,507)
Total Rate Base	204,839	29,295	234,134	0	234,134
Return on Rate Base	-3.23%		-0.90%		8.45%
Operating Margin	-27.81%		-15.62%		11.90%
Interest Expense	11,785	(3,706) (Z)	8,079		8,079

United Utility Companies, Inc. Docket No. 2013-199-WS Operating Experience, Rate Base and Rates of Return

For the Test Year Ended December 31, 2012 Sewer Operations

		ener Operations			
	(1)	(2)	(3)	(4)	(6)
	***	Accounting	After	• • • • • • • • • • • • • • • • • • • •	After
	Application	&	Accounting &	Applicant's	Applicant's
	Per	Pro Forma	Pro Forma	Proposed	Proposed
Description	Books	Adjustments	Adjustments	Increase	Increase
	\$	\$	\$	\$	\$
Operating Revenues:	001.142	174.041 (4)	036.003	527 625 (4.4)	1.463.719
Service Revenues - Sewer Miscellaneous Revenues	801,142	=134,941 (A) 2,108 (B)	936,083 23,916	527,635 (AA) 15,727 (BB)	1,463,718 39,643
Uncollectible Accounts	21,808 (11,192)	(2,084) (C)	(13,276)	(7,587) (CC)	(20,863)
Officollectible Accounts	(11,192)	(2,064) (C)	(13,270)	(7,587)	(20,005)
Total Operating Revenues	811,758	134,965	946,723	535,775	1,482,498
					
Maintenance Expenses:					
Salaries and Wages	137,285	17,334 (D)	154,619	0	154,619
Purchased Power	97,319	(89) (E)	97,230	0	97,230
Purchased Sewer	13,279	(79) (F)	13,200	0	13,200
Maintenance and Repair	122,432	32,617 (G)	155,049	0	155,049
Maintenance Testing	49,482	0	49,482	0	49,482
Meter Reading	582	0	582	0	582
Chemicals	48,616	(845) (H)	47,771	0	47,771
Transportation	10,201	11,065 (I)	21,266	0	21,266
Operating exp. Charged to Plant	(34,521)	(31,104) (J)	(65,625)	0	(65,625)
Total	444,675	28,899	473,574	<u> </u>	473,574
General Expenses:			4B 180		57 120
Salaries and Wages	26,347	26,773 (K)	53,120	0	53,120
Office Supplies & Other Office Exp.	34,231	(26,481) (L)	7,750	0	7,750
Regulatory Commission Exp.	37,468	(15,417) (M)	22,051	0	22,051
Pension & Other Benefits	16,250	24,299 (N)	40,549	0	40,549
Rent	97	0	97	0	97
Insurance	8,447	0	8,447	0	8,447
Office Utilities	23,184	0	23,184	0	23,184
Outside Services - Other	5,609	0	5,609	0	5,609
Miscellaneous	(49)	(7,358) (O)	(7,407)	0 (DD)	(7,407)
	151 504	1.016	152 400	0	153,400
Total	151,584	1,816	153,400		000,000
Depreciation	100,916	(514) (P)	100,402	0	100,402
Amortization of CIAC	(36,435)	(96) (Q)	(36,531)	0	(36,531)
Taxes Other Than Income	114,212	16,902 (R)	131,114	5,160 (EE)	136,274
Income Taxes - State & Fed	(20,268)	31,402 (S)	11,134	176,429 (FF)	187,563
meone raxes state & red	(20,200)	51,402 (6)	11,124	(**)	101(000
Total	158,425	47,694	206,119	181,589	387,708
					
Total Operating Expenses	754,684	78,409	833,093	181,589	1,014,682
Total Operating Income	57,074	56,556	113,630	354,186	467,816
Interest During Construction	(5)	5 (T)	0	0	0
Customer Growth	0	18,977 (U)	18,977	59,151 (GG)	78,128
AT A STATE OF THE ASSESSMENT O	000 83	95.530	132,607	412 227	545,944
Net Income for Return	57,069	75,538	132,007	413,337	242,544
Original Cost Rate Base:	6 (51.200	(07 200) (12)	5 507 001	0	6 EPT 001
Gross Plant in Service	5,674,390	(87,299) (V)	5,587,091	0	5,587,091
Accumulated Depreciation	(543,449)	36,276 (W)	(507,173)		(507,173)
Net Plant in Service	5,130,941	(51,023)	5,079,918		5,079,918
Cash Working Capital	74,532	3,840 (X)	78,372	0	78,372
Contributions in Aid of Construction	(1,921,157)	96 (Y)	(1,921,061)	0	(1,921,061)
Accumulated Deferred Income Taxes	(440,131)	0	(440,131)	0	(440,131)
Customer Deposits	(24,890)	0	(24,890)		(24,890)
Total Data Rara	2,819,295	(47,087)	2,772,208	0	2,772,208
Total Rate Base	2,017,273	(47,007)	2,772,200		2,772,200
Return on Rate Base	2.02%		4.78%		19.69%
	a,0±/8		.,,,,,,	-	47-47-24
Operating Margin	-7.38%		3.90%		30 37%
				8	
Interest Expense	117,016	(21,360) (Z)	95,656	=	95,656

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
Accounting and Pro forma Adjustments			
Operating Revenues			
(A) Service Revenues			
I To adjust service revenues to reflect test year customer billings.			
Per ORS	134,995	54	134,941
Per UUCI	523	1,255	(732)
(B) Miscellaneous Revenues			
2 To adjust miscellaneous revenues to reflect increase in late payment and notification fees and other revenues.			
Per ORS	920	(1,188)	2,108
Per UUCI	0	0	0
(C) Uncollectible Accounts			
3 To adjust uncollectible accounts to reflect accounting and pro forma adjustments to service revenues.			
Per ORS	(1,881)	203	(2,084)
Per UUC!	(12)	(22)	10
Maintenance Expenses			
(D) Salaries & Wages			
4 To annualize operators' salaries for the test year.			
Per ORS	19,080	1,746	17,334
Per UUCI	18,356	5,617	12,739
(E) Purchased Power			
5 ORS and Company propose to update purchase power costs.			
Per ORS	2	91	(89)
Per UUCI	2	91	(89)

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(F) Purchased Sewer & Water			
6 ORS proposed to remove cost not associated with UUCI.			
Per ORS	(79)	0	(79)
Per UUC!	0	0	0
(G) Maintenance and Repair			
7 To increase maintenance and repair expenses for items improperly capitalized, and decrease for allocation corrections.			
Per ORS	27,177	(5,440)	32,617
Per UUCI	0	0	0
(H) Chemicals			
8 ORS propose to remove undocumented expenses.			
Per ORS	(930)	(85)	(845)
Per UUCI	50	94	(44)
(I) Transportation			
9 To adjust for allocated transportation expense including fuel and auto repairs. ORS does not propose to adjust for inflation.			
Per ORS	12,083	1,018	11,065
Per UUCI	14,949	1,296	13,653
(J) Operating Expenses Charged to Plant			
10 To adjust operating expense charged to plant (capitalized time) for actual salary expenses and associated taxes and benefits.			
Per ORS	(34,237)	(3,133)	(31,104)
Per UUCI	2,913	(5,532)	8,445
General Expenses			
(K) Salaries & Wages			
11 To annualize office salaries for the test year.			
Per ORS	29,470	2,697	26,773
Per UUCI	(131)	429	(560)

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(L) Office Supplies & Other Office Expense			
12 To remove non-allowable fines and other items.			
Per ORS	(26,706)	(225)	(26,481)
Per UUCI	(20,800)	0	(20,800)
(M) Regulatory Commission Expense			
13 To amortize rate case expenses over a five-year period.			
Per ORS	(16,970)	(1,553)	(15,417)
Per UUCI	53,388	4,881	48,507
(N) Pension & Other Benefits			
14 To annualize pension and other benefits associated with the adjusted test year salaries.			
Per ORS	26,746	2,447	24,299
Per UUCI	22,402	3,027	19,375
(O) Miscellaneous			
15 To remove non-allowable expenses.			
Per ORS	(82)	(6)	(76)
Per UUCI	4,454	343	4,111
16 To remove non-allowable G&A expenses			
Per ORS	(8,016)	(734)	(7,282)
Per UUCI	0	0	0
Total Per ORS	(8,098)	(740)	(7,358)
Total Per UUCI	4,454	343	4,111
(P) Depreciation Expense			
17 To annualize depreciation expense for known and measurable plant in service.			
Per ORS	90	604	(514)
Per UUCI	7,670	1,193	6,476

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(Q) Amortization of Contributions in Aid of Construction (CIAC)			
18 To annualize the amortization of CIAC expense.			
Per ORS	(96)	0	(96)
Per UUCI	(96)	0	(96)
(R) Taxes Other Than Income			
19 To adjust payroll taxes associated with the adjusted test year salaries.			
Per ORS	13,501	1,235	12,266
Per UUCI	13,253	1,645	11,608
20 To adjust gross receipts and utility/commission taxes after the accounting and pro forma adjustments using a factor of .00963081 (.003 for SCDOR and .00663081 for PSC/ORS).			
Per ORS	4,813	177	4,636
Per UUCI	5	12	(7)
Total Per ORS	18,314	1,412	16,902
Total Per UUCI	13,258	1,657	11,601
(S) Income Taxes			
21 To adjust state and federal income taxes after accounting and pro forma adjustments. See Audit Exhibit HNW-6.			
Per ORS	27,133	(4,269)	31,402
Per UUCI	(52,745)	(9,004)	(43,741)
(T) Interest During Construction (IDC)			
22 To eliminate IDC for rate making purposes. Construction work in progress was not included in rate base; therefore, IDC is eliminated as an addition to net income.			
Per ORS	6	1	5
Per UUCI	6	1	5

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(U) Customer Growth			
23 To adjust for customer growth after the accounting and pro forma adjustments. The growth factor of 16,70047% for wastewater was computed by the Water and Wastewater Department.			
Per ORS	18,977	0	18,977
Per UUCI	0	0	0
(V) Gross Plant in Service			
24 To adjust gross plant in service for net additions (including vehicles) documented as of December 31, 2012.			
Per ORS	(169,766)	(24,661)	(145,105)
Per UUCI	52,966	4,532	48,434
25 To adjust gross plant in service for net G/L additions occurring after the test year.			
Per ORS	109,649	51,843	57,806
Per UUCI	82,594	34,943	47,650
Total Per ORS	(60,117)	27,182	(87,299)
Total Per UUCI	135,560	39,475	96,084
(W) Accumulated Depreciation			
26 To reduce accumulated depreciation for plant adjustments and depreciation for vehicles, computers, and general plant.			
Per ORS	38,786	2,510	36,276
Per UUCI	(39,379)	(4,050)	(35,329)
(X) Cash Working Capital			
27 To adjust cash working capital after accounting and pro forma adjustments. See Audit Exhibit HNW-7.			
Per ORS	3,443	(397)	3,840
Per UUCI	12,243	1,296	10,947
(Y) Contributions in Aid of Construction (CIAC)			
28 To adjust CIAC to reflect the amortization of CIAC expense as a result of ORS Adjustment 25.			
Per ORS	96	0	96
Per UUCI	0	0	0

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(Z) Interest Expense			
29 To adjust interest on debt using a 52.44% and 47.56% debt to equity ratio and 6.58% cost of debt. ORS computed allowable interest expense after accounting and pro forma adjustments. See Audit Exhibit CAS-8.			
Per ORS	(25,066)	(3,706)	(21,360)
Per UUCI	(20,326)	(3,421)	(16,906)
Proposed Increase			
(AA) Service Revenues			
30 To adjust water and sewer service revenues for ORS's recalculation of the Company's proposed rate increase.			
Per ORS	555,116	27,481	527,635
Per UUCI	472,577	25,387	447,190
(BB) Miscellaneous Revenues			
31 To adjust miscellaneous revenues for ORS's recalculation of the Company's proposed rate increase.			
Per ORS	21,755	6,028	15,727
Per UUCI	0	0	0
(CC) Uncollectible Accounts			
32 To adjust for uncollectible accounts associated with the Company's proposed rate increase.			
Per ORS	(7,983)	(396)	(7,587)
Per UUCI	(6,687)	(440)	(6,247)
(DD) Miscellaneous			
33 To include a Leak Mitigation Fund in cost of service, and other.			
Per ORS	0	0	0
Per UUCI	2,363	127	2,236

Description	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
(EE) Taxes Other Than Income			
34 To adjust gross receipts and utility/commission taxes after the accounting and pro forma adjustments using a factor of .00963081 (.003 for SCDOR and .00663081 for PSC/ORS).			
Per ORS	5,479	319	5,160
Per UUCI	4,421	238	4,184
(FF) Income Taxes			
35 To adjust state and federal income taxes associated with the Company's proposed increase. See Audit Exhibit HNW-6.			
Per ORS	187,333	10,904	176,429
Per UUCI	175,608	9,403	166,205
(GG) Customer Growth			
36 To adjust customer growth associated with the Company's proposed increase. The growth factor of 16.70047% for wastewater was provided by the Water and Wastewater Department.			
Per ORS	59,151	0	59,151
Per UUCI	0	0	0

United Utility Companies, Inc. Depreciation and Amortization Adjustments Docket No. 2013-199-WS

For the Test Year Ended December 31, 2012

	Combined Operations \$	Water Operations	Sewer Operations
Depreciation Adjustment	- J	J	3
Gross Plant @ 12/31/12	6,210,153	535,763	5,674,390
Add:			
Net Plant Additions Adjustment @ 12/31/12	(60,117)	27,182	(87,299)
Less:			
Organization @ 12/31/12	(20,349)	(6,000)	(14,349)
Land @ 12/31/12	(17,825)	(2,538)	(15,287)
Vehicles @ 12/31/12	(87,690)	(7,599)	(80,091)
Computers @ 12/31/12	(94,988)	(8,687)	(86,301)
Net Plant	5,929,184	538,121	5,391,063
Plant Depreciation @ 1.5% (66.67 years)	88,938	8,072	80,866
<u>Vehicles</u> @ 12/31/12	87,690	7,599	80,091
Less: Fully Depreciated Vehicles	(30,060)	(2,448)	(27,612)
Net vehicles @ 12/31/12	57,630	5,151	52,479
Vehicle Depreciation @ 16.67% (6 years)	9,607	859	8,748
Computers @ 12/31/12	94,988	8,687	86,301
Less: Fully Depreciated Computers	0_	0	0_
	94,988	8,687	86,301
Computer Depreciation @ 12.5% (8 years)	11,874	1,086	10,788
Total Depreciation	110,419	10,017	100,402
Less: Per Books Depreciation	110,329	9,413	100,916
ORS Adjustment # 17	90	604	(514)
\ Company's Adjustment	7,670	1,193	6,476
Amortization of CIAC Adjustment Gross CIAC @ 12/31/12	(2,716,360)	(281,028)	(2,435,332)
CIAC Amortization @ 1.5% (66.67 years)	(40,745)	(4,216)	(36,529)
Less: Per Books Amortization of CIAC	(40,649)	(4,216)	(36,433)
ORS Adjustment # 18	(96)	(0)	(96)
Company's Adjustment	(96)	0	(96)

United Utility Companies, Inc. Docket No. 2013-199-WS Computation of Income Taxes For the Test Year Ended December 31, 2012

After	Accounting	& Pro	Forms	Adjustments

After Acco	unting & Pro Forma Adjustme		
	S	S	S
	Combined	Water	Sewer
	<u>Operations</u>	Operations	Operations
Operating Revenues	1,011,930	65,207	946,723
Operating Expenses	895,584	73,625	821,959
Net Operating Income Before Taxes	116,346	(8,418)	124,764
Less: Annualized Interest Expense	103,735	8,079	95,656
Taxable Income - State	12,611	(16,497)	29,108
State Income Tax %	5.0%	5.0%	5.0%
State Income Taxes	630	(825)	1,455
Less: State Income Taxes Per Book	5,758	527	5,231
Adjustment to State Income Taxes	(5,128)	(1,352)	(3,776)
Taxable Income - Federal	11,981	(15,672)	27,653
Federal Income Taxes %	35.0%	35.0%	35.0%
Federal Income Taxes	4,194	(5,485)	9,679
Less: Federal Income Taxes Per Book	(28,067)	(2,568)	(25,499)
Adjustment to Federal Income Taxes	32,261	(2,917)	35,178
Total Adjustment to Income Taxes	27,133	(4,269)	31,402
After A	pplicant's Proposed Increase		
	S	S	S
	Combined	Water	Sewer
	<u>Operations</u>	<u>Operations</u>	Operations
Operating Revenues	1,580,818	98,320	1,482,498
Operating Expenses	901,063	73,944	827,119
Net Operating Income Before Taxes	679,755	24,376	655,379
Less: Annualized Interest Expense	103,735	8,079	95,656
Taxable Income - State	576,020	16,297	559,723
State Income Tax %	5.0%	5.0%	5.0%
State Income Taxes	28,801	815	27,986
Less: State Income Taxes As Adjusted	630	(825)	1,455
Adjustment to State Income Taxes	28,171	1,640	26,531
Taxable Income - Federal	547,219	15,482	531,737
Federal Income Taxes %	35.0%	35.0%	35.0%
Federal Income Taxes	191,527	5,419	186,108
Less: Federal Income Taxes As Adjusted	4,194	(5,485)	9,679
Adjustment to Federal Income Taxes	187,333	10,904	176,429

United Utility Companies, Inc. Docket No. 2013-199-WS Cash Working Capital Allowance For the Test Year Ended December 31, 2012

After Accounting & Pro Forma Adjustments	\$ Combined Operations	\$ Water Operations	\$ Sewer Operations
Maintenance Expenses General Expenses	512,684 169,199	39,110 15,799	473,574 153,400
Total Expenses for Computation	681,883	54,909	626,974
Allowable Rate	12.50%	12.50%	12.50%
Computed Cash Working Capital	85,236	6,864	78,372
Cash Working Capital - Application Per Books	81,793	7,261	74,532
Cash Working Capital Adjustment - ORS Accounting & Pro Forma Adjustment	3,443	(397)	3,840
Cash Working Capital Adjustment - UUCI	12,243	1,296	10,947

United Utility Companies, Inc. Docket No. 2013-199-WS Return on Equity Capital Structure at December 31, 2012

Combined Operations

Application Per Boo
;
Overall Cost/Return
3.45% \$
-1.79%
1.66% \$

Water Operations

		•		Application	tion Per Books		After Aci	After Accounting and Pro forms Ac	re forma Adjust.	ments	Afte	After Applicant's Pro-	roposed Increas	,
	Capital		Rate	Embedded	Overall	Income For	Rate	Embedded	Overall	Income For	Rate	Embedded	Overall	Income
Description	Structure	Ratio	Base	Cost/Return	Cost/Return -	Return	Base	Cost/Return	Cost/Return	Return	Base	Cost/Return	Cost/Return	Return
ang-Term Debt	ang-Term Debt 5 180,000,000 52.44% \$	00 52,44% \$	_	6.58%	3.45% \$	7,068 \$	122,780	6.58%	3.45% \$		122,780	6.58%	3.45% S	
Members Equity	163,255,970	70 47.56%	97,421	-14.04%	-6.68%	(13,676)	111,354	-9.15%	-4.35%	(10,187)	111,354	10.50%	4.99%	11,703
Totals	\$ 343,255,9	343,255,970 100.00% \$	204,839	'	-3.23% \$	\$ (809.9)	234,134		\$ 9060-	(2.108) \$	234,134		8 44%	19 787

Sewer Operations

				Applic	cation P	er Books		After Ac	After Accounting and Pro forms Ad	re forma Adjust.	thents	Afte	After Applicant's Proposed In	roposed Incres	5
Description	Capital	l re Ratio		Rate Embedded Base Cost/Retur	_ =	Overall Ost/Return	Income For Return	Rate	Embedded Cost/Return	Overall Cost/Return	Income For Return	Rate Base	Embedded Cost/Return	Overall Cost/Return	Income For Return
Long-Term Debt S 180,000,000 52,44% S 1,478,438 Members' Equity 163,255,970 47.56% 1,340,857	\$ 180,000 163,255	1,000 52.44 1,970 47.56	% S 1,478 % 1,340		6.58%	3,45% \$ -1,43%	97,281 \$ (40,212)	1,453,746	6.58%	3,45% \$	95,656 \$ 36,951	1,453,746	6.58%	3.45% \$	95,656
Totals	\$ 343,255	343,255,970 100.00% \$ 2,819,295	% S 2,819	295	H	2 02% \$	\$ 690,75	2,772,208		477% S	132,607 \$	2,772,208	H	19 69%	545,944

Note: ORS used the capital structure of the parent company, Utilities, Inc.

BEFORE

THE PUBLIC SERVICE COMMISSION

OF SOUTH CAROLINA

DOCKET NO. 2013-199-WS

IN RE:	Application of United Utility Companies, Incorporated for Adjustment of Rates and)	CERTIFICATE OF
	Charges)	SERVICE

This is to certify that I, Faith E. Shehane, have this date served one (1) copy of the DIRECT TESTIMONY & EXHIBITS OF DAWN M. HIPP, DOUGLAS H. CARLISLE, AND HENRY N. WEBSTER in the above-referenced matter to the person(s) named below by causing said copy to be electronically mailed as shown below:

United Utility Companies, Incorporated

Charles L.A. Terreni, Esquire

and

Scott Elliott, Esquire

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Faith F Shehane

September 30, 2013 Columbia, South Carolina